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Balance Sheet 1997.

1 Assets

Balance Sheet
31.12.1997
in CHF

Balance Sheet
31.12.1996
in CHF

Current assets

1.1 Liquid assets

Cash	101,879.10	107,680.85
Postal cheque accounts	306,288.78	397,125.50
Bank accounts	1,398,135.75	799,357.65
Other cash instruments	26,810.35	26,704.80
Total liquid assets	1,833,113.98	1,330,868.80

1.2 Accounts receivable for sales and services

Receivables	3,567,905.21	4,916,671.35
Provision for contingent losses	- 50,000.—	- 30,000.—
Membership contributions not yet received	91,400.—	3,000.—
Total accounts receivable for sales and services	3,609,305.21	4,889,671.35

1.3 Other accounts receivable

Deposits	827,293.30	291,250.40
Loans	—.—	7,000.—
Receivables arising from commercial activities	346,079.55	317,295.20
Social security	30,214.50	65,181.90
Other (barter receivables)	14,049.05	—.—
Total other accounts receivable	1,217,636.40	680,727.50

1.4 Accrued income

Prepaid assets	461,906.15	515,244.02
Total accrued income	461,906.15	515,244.02

Total current assets	7,121,961.74	7,416,511.67
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Fixed assets

1.5 Financial assets

Participations	5,000,004.—	5,000,004.—
Total financial assets	5,000,004.—	5,000,004.—

1.6 Tangible assets

Office equipment/office machinery	425,795.15	1.—
Infrastructure for presentations/trade fairs etc.	517,927.98	923,994.33
IT equipment	579,678.17	1,137,808.77
Real estate	7,764,315.65	8,332,440.65
Buildings not yet completed	—.—	177,807.46
Total tangible assets	9,287,716.95	10,572,052.21

Total fixed assets	14,287,720.95	15,572,056.21
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Total assets	21,409,682.69	22,988,567.88
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Balance Sheet 1997.

2 Liabilities

	Balance Sheet 31.12.1997 in CHF	Balance Sheet 31.12.1996 in CHF
Loan capital		
2.1 Short-term liabilities		
Bank loans	808,394.—	2,274,374.15
Total short-term liabilities	808,394.—	2,274,374.15
2.2 Accounts payable for sales and services		
Amounts payable	4,080,962.35	3,429,966.69
Total accounts payable for sales and services	4,080,962.35	3,429,966.69
2.3 Other accounts payable		
Social security	604,885.80	383,281.40
Amounts payable to pension provision	—.—	345,807.70
Amounts payable arising from commercial activities	1,171,669.05	561,882.85
Total other accounts payable	1,776,554.85	1,290,971.95
2.4 Deferred income		
Deferred assets	630,219.40	1,357,092.55
Total deferred expenses	630,219.40	1,357,092.55
2.5 Long-term liabilities		
Bank loans	10,000,000.—	10,000,000.—
Total long-term liabilities	10,000,000.—	10,000,000.—
2.6 Provisions		
Reserve for staff terminations	1,152,008.35	883,743.45
IT equipment	550,000.—	300,191.10
Renovation of real estate (Paris, Rome)	120,049.45	773,838.75
Conversion of rented premises	1,065,000.—	1,365,603.40
Other	104,866.59	303,286.15
Total provisions	2,991,924.39	3,626,662.85
Total loan capital	20,288,054.99	21,979,068.19
2.7 Equity		
Balance as at 1.1.1997	1,009,499.69	1,303,945.07
Net income/loss for the year	112,128.01	– 294,445.38
Total equity	1,121,627.70	1,009,499.69
Total liabilities	21,409,682.69	22,988,567.88